

MedStar Catalog

MED Group Pricing Appendix
November 2006

Web-Based EMR Service - Required per patient for every MedStar unit

Item Name	Item	Price		
Monthly Service	433006			Web EMR Service is included in MedStar Sets and Component lease and rental prices below.
MED Price		\$25		
List Price		\$37.50		
Yearly Service	433005			
MED Price		\$275		
List Price		\$412.50		
Website Branding	433011	\$2,875 per year	Optional	We put your logos onto the web software so that any one visiting the site will see your company brand instead of 'Cybernet Medical' branding.

MedStar Sets and Components

Item Name	Item	Price	Rental per Month	Leasing Option per Month Example:			
				24 Months	36 Months	48 Months	60 Months
CHF Set	#433013		6 Mo. Min.				
MED Price		\$708	\$89	\$60/mo. \$70 down	\$50/mo. \$50 down	\$45/mo. \$40 down	\$42/mo. \$34 down
List Price		\$1,062	\$133	\$90/mo. \$105 down	\$75/mo. \$75 down	\$68/mo. \$60 down	\$63/mo. \$51 down
COPD Set	#433021		6 Mo. Min.				
MED Price		\$2,014	\$252	\$125/mo. \$189 down	\$98/mo. \$134 down	\$85/mo. \$106 down	\$75/mo. \$88 down
List Price		\$3,021	\$378	\$189/mo. \$283 down	\$148/mo. \$201 down	\$128/mo. \$159 down	\$114/mo. \$132 down
Diabetes Set I	#433019		6 Mo. Min.				
MED Price		\$440	\$55	\$47/mo. \$40 down	\$41/mo. \$30 down	\$37/mo. \$23 down	\$35/mo. \$19 down
List Price		\$620	\$78	\$70/mo. \$60 down	\$61/mo. \$45 down	\$56/mo. \$35 down	\$52/mo. \$29 down
Diabetes Set II	#433015		6 Mo. Min.				
MED Price		\$886	\$111	\$69/mo. \$84 down	\$57/mo. \$61 down	\$49/mo. \$49 down	\$46/mo. \$41 down
List Price		\$1,267	\$158	\$101/mo. \$126 down	\$85/mo. \$91 down	\$73/mo. \$73 down	\$69/mo. \$61 down
Obesity Set	#433020		6 Mo. Min.				
MED Price		\$446	\$56	\$47/mo. \$44 down	\$41/mo. \$31 down	\$38/mo. \$25 down	\$36/mo. \$21 down
List Price		\$637	\$80	\$70/mo. \$66 down	\$61/mo. \$46 down	\$57/mo. \$25 down	\$54/mo. \$37 down

MedStar Sets and Components

Item Name	Item	Price	Rental per Month	Leasing Option per Month Example:			
Wound Care Set (Patient)	#333035						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$1,395	\$174	\$94/mo.	\$75/mo.	\$65/mo.	\$59/mo.
				\$138 down	\$99 down	\$79 down	\$67 down
List Price		\$1,890	\$236	\$131/mo.	\$103/mo.	\$91/mo.	\$83/mo.
				\$187 down	\$133 down	\$107 down	\$91 down
Wound Care Set (Provider)	#333082						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$1,595	\$199	\$117/mo.	\$94/mo.	\$83/mo.	\$75/mo.
				\$158 down	\$113 down	\$90 down	\$77 down
List Price		\$2,210	\$276	\$147/mo.	\$116/mo.	\$100/mo.	\$91/mo.
				\$218 down	\$156 down	\$125 down	\$106 down
Orion Set Kiosks	#433022	Call for Pricing					
PT/INR	#333116						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$1,595	\$199	\$80/mo.	\$58/mo.	\$47/mo.	\$41/mo.
				\$149 down	\$105 down	\$83 down	\$70 down
List Price		\$2,393	\$299	\$120/mo.	\$87/mo.	\$71/mo.	\$60/mo.
				\$223 down	\$157 down	\$125 down	\$105 down
Thermometer	#333096						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$330	\$41	\$17/mo.	\$12/mo.	\$10/mo.	\$8/mo.
				\$33 down	\$23 down	\$17 down	\$16 down
List Price		\$495	\$62	\$25/mo.	\$18/mo.	\$15/mo.	\$12/mo.
				\$49 down	\$35 down	\$26 down	\$24 down
PALStar	#533401						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$495	\$62	\$25/mo.	\$18/mo.	\$15/mo.	\$12/mo.
				\$49 down	\$35 down	\$26 down	\$24 down
List Price		\$595	\$74	\$30/mo.	\$22/mo.	\$18/mo.	\$15/mo.
				\$59 down	\$42 down	\$32 down	\$29 down
MedStar PC **	#533351						
Video Phone			<i>6 Mo. Min.</i>	<i>24 Months</i>	<i>36 Months</i>	<i>48 Months</i>	<i>60 Months</i>
MED Price		\$440	\$55	\$47/mo.	\$41/mo.	\$37/mo.	\$35/mo.
				\$40 down	\$30 down	\$23 down	\$19 down
List Price		\$650	\$81	\$70/mo.	\$61/mo.	\$57/mo.	\$53/mo.
				\$60 down	\$44 down	\$34 down	\$28 down

**** The MedStar PC Software Application is available free of charge to an Web-Based EMR account user**

Replacement and Extra Parts

Item Number	Description	MED Price	List Price
	Replacement Colored Cables (for all MedStar models, specify color)		
333002	Blue Cable Replacement (Blood Pressure Cable)	\$8.95	\$13.50
333003	Yellow Cable Replacement (Spirometer Cable)	\$8.95	\$13.50
333004	Green Cable Replacemnet (Scale Cable)	\$8.95	\$13.50
333005	Black Cable Replacement	\$8.95	\$13.50
333105	Black Isolation Cable (for glucose meters and thermometers)	\$60.00	\$75.00
333001	Replacement Phone Cable (for all MedStar models)	\$6.95	\$10.50
333017	Replacement High Capacity AA Batteries (2)	\$2.95	\$3.95
	Replacement Cuffs for A&D Blood Pressure Monitor		
333008	Replacement small cuff	\$33.90	\$50.95
333009	Replacement medium cuff	\$33.90	\$50.95
333010	Replacement large cuff	\$55.90	\$83.95
333067	Additional Mouthpieces (500) for Micro DL Spirometer	\$45.00	\$65.00

Training

Item Number	Description	MED Price	List Price
433016	Single Day, At Customer Location	\$1,100	\$1,650
433017	Single Day, At Cybernet Training Facilities	\$800	\$1,200

Single Day, At Customer Location - Cybernet Training Staff will travel to a location chosen by the customer.

Single Day, At Cybernet Training Facilities - Cybernet Training Facilities are located in Ann Arbor, MI. Our auditorium holds a maximum number of 60 people. Cybernet is not responsible for travel expenses to, from, or during your stay in Ann Arbor. Food can be provided at an additional cost.

Printed training materials are provided.

MedStar A-La-Carte Items

*Custom build a system that might be more appropriate to your needs.
Follow the steps below.*

STEP 1		Select MedStar Patient Unit		Leasing Option per Month Example:			
Item Name	Item	Price	Rental per Month 6 Mo. Min.	24 Months	36 Months	48 Months	60 Months
MedStar 200	#533200	(Supports Scale and Blood Pressure)					
MED Price		\$262	\$33	\$13/mo. \$26 down	\$9/mo. \$18 down	\$8/mo. \$15 down	\$6/mo. \$13 down
List Price		\$375	\$47	\$19/mo. \$37 down	\$14/mo. \$26 down	\$11/mo. \$21 down	\$9/mo. \$18 down
MedStar 210	#533210	(Supports Scale, Blood Pressure, Oximeter and Spirometer)					
MED Price		\$278	\$35	\$14/mo. \$27 down	\$10/mo. \$20 down	\$8/mo. \$16 down	\$7/mo. \$14 down
List Price		\$400	\$50	\$20/mo. \$39 down	\$14/mo. \$29 down	\$11/mo. \$23 down	\$10/mo. \$20 down
MedStar 300	#533300	(Supports Scale, Glucose, and Blood Pressure)					
MED Price		\$380	\$48	\$19/mo. \$35 down	\$14/mo. \$26 down	\$11/mo. \$20 down	\$10/mo. \$17 down
List Price		\$540	\$68	\$27/mo. \$50 down	\$20/mo. \$37 down	\$16/mo. \$28 down	\$13/mo. \$24 down
MedStar 320	#533320	(Supports Scale, Blood Pressure, Glucose, and Spirometer)					
MED Price		\$380	\$48	\$19/mo. \$35 down	\$14/mo. \$26 down	\$11/mo. \$20 down	\$10/mo. \$17 down
List Price		\$540	\$68	\$27/mo. \$50 down	\$20/mo. \$37 down	\$16/mo. \$28 down	\$13/mo. \$24 down
MedStar 360	#533360	(Supports Blood Pressure, Glucose, PT/INR and Temperature)					
MED Price		\$380	\$48	\$19/mo. \$35 down	\$14/mo. \$26 down	\$11/mo. \$20 down	\$10/mo. \$17 down
List Price		\$540	\$68	\$27/mo. \$50 down	\$20/mo. \$37 down	\$16/mo. \$28 down	\$13/mo. \$24 down
MedStar 370	#533370	(Supports Scale, Glucose, Blood Pressure and PT/INR)					
MED Price		\$380	\$48	\$19/mo. \$35 down	\$14/mo. \$26 down	\$11/mo. \$20 down	\$10/mo. \$17 down
List Price		\$540	\$68	\$27/mo. \$50 down	\$20/mo. \$37 down	\$16/mo. \$28 down	\$13/mo. \$24 down

STEP 2 Select any peripherals supported by the MedStar Patient Unit from Step 1

Item Name	Item	Price	Rental per Month	Leasing Option per Month Example:			
				24 Months	36 Months	48 Months	60 Months
450 lb. Scale	#333073						
MED Price		\$184	\$23	\$9/mo. \$17 down	\$6/mo. \$12 down	\$5/mo. \$10 down	\$4/mo. \$9 down
List Price		\$262	\$33	\$13/mo. \$26 down	\$9/mo. \$18 down	\$8/mo. \$15 down	\$6/mo. \$13 down
Blood Pressure	#333007		6 Mo. Min.				
MED Price		\$262	\$33	\$13/mo. \$26 down	\$9/mo. \$18 down	\$8/mo. \$15 down	\$6/mo. \$13 down
List Price		\$375	\$47	\$19/mo. \$37 down	\$14/mo. \$26 down	\$11/mo. \$21 down	\$9/mo. \$18 down
Pulse Oximeter	#333011		6 Mo. Min.				
MED Price		\$873	\$109	\$43/mo. \$86 down	\$31/mo. \$61 down	\$25/mo. \$50 down	\$21/mo. \$42 down
List Price		\$1,250	\$156	\$62/mo. \$123 down	\$45/mo. \$87 down	\$37/mo. \$72 down	\$31/mo. \$60 down
Micro DL Spirometer	#333028		6 Mo. Min.				
MED Price		\$1,045	\$131	\$52/mo. \$98 down	\$38/mo. \$69 down	\$31/mo. \$54 down	\$26/mo. \$46 down
List Price		\$1,243	\$155	\$62/mo. \$116 down	\$45/mo. \$82 down	\$37/mo. \$64 down	\$31/mo. \$54 down
Welch Allyn Thermometer	#333096		6 Mo. Min.				
MED Price		\$330	\$41	\$17/mo. \$33 down	\$12/mo. \$23 down	\$10/mo. \$17 down	\$8/mo. \$16 down
List Price		\$495	\$62	\$25/mo. \$49 down	\$18/mo. \$35 down	\$15/mo. \$26 down	\$12/mo. \$24 down
MIR Spirometer with SpO2	#333103		6 Mo. Min.				
MED Price		\$1,290	\$161	\$65/mo. \$119 down	\$47/mo. \$85 down	\$38/mo. \$68 down	\$33/mo. \$57 down
List Price		\$1,500	\$188	\$75/mo. \$138 down	\$55/mo. \$99 down	\$44/mo. \$79 down	\$38/mo. \$66 down
MIR Spirometer without SpO2	#333104		6 Mo. Min.				
MED Price		\$638	\$80	\$32/mo. \$61 down	\$24/mo. \$44 down	\$20/mo. \$37 down	\$17/mo. \$31 down
List Price		\$770	\$96	\$39/mo. \$73 down	\$28/mo. \$53 down	\$23/mo. \$45 down	\$19/mo. \$37 down
INRatioPT/INR Meter	#333116		6 Mo. Min.				
MED Price		\$1,595	\$199	\$80/mo. \$149 down	\$58/mo. \$105 down	\$47/mo. \$83 down	\$41/mo. \$70 down
List Price		\$2,393	\$299	\$120/mo. \$223 down	\$87/mo. \$157 down	\$71/mo. \$125 down	\$60/mo. \$105 down

Item Name	Item	Price	Rental per Month	Leasing Option per Month Example:			
One-Touch Ultra Glucometer #333027			6 Mo. Min.	24 Months	36 Months	48 Months	60 Months
MED Price		\$59.95	\$7	No glucose meter leases unless part of a MedStar Package.			
List Price		\$89.95	\$11				
Multi-Patient Keypad #333101			6 Mo. Min.	24 Months	36 Months	48 Months	60 Months
MED Price		\$110	\$14	\$6/mo. \$10 down	\$5/mo. \$7 down	\$4/mo. \$6 down	\$3/mo. \$5 down
List Price		\$170	\$21	\$9/mo. \$15 down	\$6/mo. \$11 down	\$5/mo. \$9 down	\$4/mo. \$7 down
Optional Carrying Case #433018			6 Mo. Min.	24 Months	36 Months	48 Months	60 Months
MED Price		\$175	\$22	\$8/mo. \$16 down	\$6/mo. \$12 down	\$5/mo. \$9 down	\$4/mo. \$8 down
List Price		\$250	\$31	\$12/mo. \$23 down	\$10/mo. \$17 down	\$8/mo. \$13 down	\$6/mo. \$11 down

STEP 3 Select Web-Based EMR Service Option

Item Name	Item	Price	
Monthly Service	#433006		<i>Web-Based EMR Service is included in above lease and rental prices</i>
MED Price		\$25	
List Price		\$37.50	
Yearly Service	#433005		
MED Price		\$275	
List Price		\$412.50	

MedStar Catalog

MED Group Pricing Appendix

November 2006

Notes

MED member quantity discounts:

Pricing as stated above for quantities up to 25

10% discount for quantities of 26-100.

15% discount for quantities of 101-250.

25% discount for quantities of 251-999.

35% discount for quantities of 1000+.

For more information or to place an order, contact:

Email: sales@cybernetmedical.com

Phone: 1-800-CYBERNET (1-800-292-3763)

9 am - 6 pm Eastern, M-F

Fax: 1-734-668-8780

Credit cards accepted: Visa, MasterCard, Discover, and American Express

All purchased MedStars require an additional monthly monitoring service. This is billed monthly and is payable immediately. Rental and lease prices include hardware and monthly monitoring service. The lease prices do not include applicable taxes, processing charges and are subject to credit approval for the third party lessor. The lease prices are estimates and are presented for budgetary purposes only. Lease price are subject to credit approval and prevailing leasing rates at the time of purchase. All prices are subject to change without notice. All sales are subject to Cybernet's terms and conditions.